

DAVID BROWN UNITED BROKER CONTRACT	BROKER MILEAGE CONTRACT - Rev 0 (January 13, 2017)			
	CANADA ONLY			
Criteria	Empty	Loaded		
Base Rate:	0.65	1.14		
Dashboard less than 150 pts (results in this zone will be performance managed)	0.00	0.00		
Dashboard >= 150 and < 175	0.01	0.01		
Dashboard >=175 and < 190	0.03	0.03		
Dashboard >=190	0.04	0.04		
OTHER REVENUE RATES				
			PO requested by driver?	PO given prior to work by Eassons Staff.
Linehaul Pick up	\$30			
Linehaul Drop	\$30			
Wait Time	N/A			
Hourly Pay (Fleet Manager approved - ie. actual loading or reworking of freight, lumping or any other situation where Fleet Manager feels the driver is entitled to hourly pay - not to be paid in addition to any other pay rates in the grid)	\$15/hr		Yes	Yes
Switches (when part of Linehaul only)	\$10			
Shunting per Trailer (not including terminals)	\$10		Yes	Yes
Washing a trailer left unwashed by another Driver	\$25			Yes
Layover	150 CAN (regardless of location)			
Unreasonable Dispatch	150 CAN (regardless of location)			
Ferry Delay	150 CAN (regardless of location)			
NL Ferry crossing each way	\$150			
Labrador Ferry crossing each way	\$50			
Digby Ferry crossing each way	\$60			
PEI Ferry crossing each way	\$20			
FOGO Island Ferry crossing each way	\$20			
Onboarding Driving Support		\$40/day		
Coaching Course		\$200/day plus \$100 daily per diem		
Coaching (4 weeks with student)	\$600 by School	\$400 by Eassons after internship evaluation	\$500 after student completes 6 months	\$500 after student completes 12 months
Coaching Program: 6 month Student Incentive (coach performance >=175 and training material completed)	175 to 190 Dashboard	.005/student miles		
	190 +	.01/student miles		

Referral Bonus	As per company driver pay grid - based on experience.		
RRSP (after 6 months)	2%	Matched by Owner Operator (optional)	Locked until departure.
Fuel	.48/L + Tax Capped		
DEDUCTIONS			
Insurance	0		
Ferry cost tractor	0		
Ferry cost tractor and trailer	0		
Road tolls tractor	0		
Road tolls tractor and trailer	0		
Bridge tractor	0		
Bridge tractor and trailer	0		
Interlines approved by dispatch tractor	0		
Interlines approved by dispatch tractor and trailer	0		
Terminal crossdock fees	0		
Satelite use per month	0		
Workers compensation	100.00%		
Group Benefits (100% recovery)	100.00%		
IRP Plates paid by Eassons deducted (note: balance paid to broker upon terminate)	0		
IFTA fuel tax calculated by Eassons	0		
Cargo over short damaged costs will be deducted per Claims Policy	100.00%		
Accident deductible per event if >= 15 minutes of over 70 mph the previous month	\$5,000		
Accident deductible per event if <15 minutes of over 70 mph the previous month	\$3,000		
Coaching - Accident Deductible if student driving	\$0		
All other costs incurred by Eassons on behalf or the broker will be deducted from the brokers account after adding 5%	100.00%		
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